



Helpful Tips To Consider Before Buying A New Vehicle



Boost Salary Packaging

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Before you commit to a new vehicle, we recommend the following tips:

1. DO YOUR HOMEWORK

Websites and online tools make it easy to find out what you can get an idea of and what it will cost; remember there can also be additional on-road costs, CTP, rego and stamp duty costs.

2. TIMING IS EVERYTHING

A major investment deserves more than a meaningless spin around the block. Relax, don't rush, and enjoy your time with the vehicle. Ask to take it on your own so you do not feel pressured with the salesmen in the vehicle.

3. TEST THE RIGHT MODEL

Ask to drive the model with the same body style, engine and transmission as the car you intend to buy.

4. DON'T GO IT ALONE

Take a friend with you for a second opinion. If you expect to carry family (e.g. Children) in the vehicle regularly, consider taking your family along too see how everyone else likes the vehicle.



5. PAY ATTENTION TO DETAILS

If the car you're driving has significantly bigger wheels than standard vehicle, for example, this will influence the car's ride quality and steering feel. What extras do you really want or need? It is possible to package your accessories in your novated lease as long as this is completed at the beginning of the lease. Accessories to consider: tow bar; roof racks, roof rails, sunroof, reverse cameras, window tint, bull bar, sports pack / vehicle enhancements

6. GETTING SETTLED

Find your preferred driving position. Adjust the mirrors, seat and steering wheel. Set the air-conditioning to your desired temperature. Let your passengers try out their seats, comfortable children in vehicles make for a safer journey.

7. A FAVOURABLE OUTLOOK?

When you're comfortable, see how easy it is to read instruments and reach the main controls.

How is vision front and rear?

8. ROAD WELL TRAVELLED

Choose a familiar yet varied test route.

9. FUEL PERFORMANCE / ECO QUALITIES

Does it provide the "green" qualities you require, some vehicles can also "be very heavy on fuel consumption" and therefore cost significantly more on fuel costs per month .



10. CABIN QUALITY

Is the interior well finished and made from quality, durable materials? Consideration should also be given to interior colour eg. Darker colours conceal marks easier.

11. SOUND OF MUSIC

Assess the stereo for clarity of sound and ease of use. Does the vehicle have MP3 jack? Is this easy to use and access your library of music

12. PRIMED FOR PERFORMANCE

Check that acceleration is smooth both from a standstill and at higher speeds. Does the car respond instantly and instil confidence? Does it feel stable when turning, braking and accelerating?

13. CHANGING GEARS

With an automatic transmission, are up and down changes smooth and positive? Look for precise shifts and progressive clutch action in a manual.

14. ON THE BRAKES

Does the brake pedal have positive weighting and travel, allowing smooth stops in traffic? Do the brakes feels responsive and not overeager or spongy? Are ABS, EBD and ESC fitted as standard equipment?

15. NAVIGATION AND TURNING

Check the turning circle and see how easy the vehicle is to reverse and parallel park.



16. REFINED OR RAUCOUS?

Is wind, engine or road noise intrusive with the windows up and the stereo off? Is the air-con quiet?

17. FRONT TO BACK

Sit in the back and judge the seat comfort, leg room and head room. Will children be able to see out the window? How easy is it to get in and out of the back seat? Are there sufficient air vents in each row for the comfort of all passengers?

18. FIT FOR PURPOSE?

If you need to carry children, car seats, golf clubs or prams, try stowing them in the car to make sure they fit. Do you anticipate your needs changing in the near future? Do the seats fully fold down?

19. ENDURING APPEAL?

Take a walk around the car and study it. Can you picture yourself driving it for several years or will you be looking for something fresh before long?

20. FOLLOW YOUR INSTINCTS

If you're not convinced, take some time to think about it. In the end it's up you. Don't ever feel pressured to have to sign up a deal immediately. It is better to go back to the dealer another time after thought and discussion with the family.



Can Boost Salary help me source a vehicle?

You are always welcome to call Boost Salary Packaging with the details of what you desire and ask us to source your vehicle on your behalf. We will make sure you are receiving all the discounts that you are entitled too.

Access our prefer dealer network and save money!

Contact Boost Salary Packaging on 02-8875 7955 for more information and one of our consultants will speak to you about your requirements

Or

Visit our website for further information about our products
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Email : customerservice@boostsalary.com.au



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